

# PATTERN OF SHAREHOLDING

For the year ended June 30, 2024

Incorporation Number KAR-5010 OF 1977-78  
CUIN Registration No. 005832

| No. of<br>Shareholders | Shareholdings<br>From | To       |        | Total<br>Share holders |
|------------------------|-----------------------|----------|--------|------------------------|
| 2,679                  | 1                     | 100      | Shares | 96,130                 |
| 1,056                  | 101                   | 500      | Shares | 261,947                |
| 311                    | 501                   | 1000     | Shares | 231,771                |
| 337                    | 1001                  | 5000     | Shares | 777,533                |
| 64                     | 5001                  | 10000    | Shares | 445,559                |
| 27                     | 10001                 | 15000    | Shares | 329,004                |
| 5                      | 15001                 | 20000    | Shares | 86,042                 |
| 5                      | 20001                 | 25000    | Shares | 109,073                |
| 4                      | 25001                 | 30000    | Shares | 103,842                |
| 2                      | 30001                 | 35000    | Shares | 63,646                 |
| 2                      | 35001                 | 40000    | Shares | 75,434                 |
| 4                      | 40001                 | 45000    | Shares | 167,048                |
| 1                      | 45001                 | 50000    | Shares | 46,996                 |
| 1                      | 50001                 | 55000    | Shares | 53,360                 |
| 1                      | 60001                 | 65000    | Shares | 63,500                 |
| 1                      | 65001                 | 70000    | Shares | 66,300                 |
| 2                      | 80001                 | 85000    | Shares | 167,096                |
| 1                      | 85001                 | 90000    | Shares | 89,290                 |
| 1                      | 90001                 | 95000    | Shares | 91,276                 |
| 1                      | 95001                 | 100000   | Shares | 97,450                 |
| 1                      | 120001                | 125000   | Shares | 123,734                |
| 1                      | 215001                | 220000   | Shares | 216,576                |
| 1                      | 815001                | 820000   | Shares | 817,066                |
| 1                      | 860001                | 865000   | Shares | 863,238                |
| 1                      | 2015001               | 2020000  | Shares | 2,015,220              |
| 1                      | 5020001               | 5025000  | Shares | 5,025,000              |
| 1                      | 5855001               | 5860000  | Shares | 5,858,934              |
| 1                      | 8320001               | 8325000  | Shares | 8,322,904              |
| 1                      | 10135001              | 10140000 | Shares | 10,136,023             |
| 1                      | 29570001              | 29575000 | Shares | 29,571,740             |
| 1                      | 42190001              | 42195000 | Shares | 42,194,234             |
| 1                      | 61370001              | 61375000 | Shares | 61,374,396             |
| 1                      | 72830001              | 72835000 | Shares | 72,831,910             |
| <b>4,518</b>           |                       |          |        | <b>242,773,272</b>     |

## Categories of Shareholders

|                                                                                                    | Shares Held | Percentage |
|----------------------------------------------------------------------------------------------------|-------------|------------|
| Directors, Chief Executive Officer, and their spouses and minor children                           | 913,818     | 0.38       |
| Associated Companies, undertakings and related parties                                             | 153,289,938 | 63.14      |
| Banks, Development Financial Institutions, Non-Banking Financial Institutions, Insurance Companies | 12,558      | 0.01       |
| Modarabas and Mutual Funds                                                                         | 7,998       | 0.00       |
| Shareholders holding 10%                                                                           | 205,972,280 | 84.84      |
| General Public                                                                                     |             |            |
| a. Local                                                                                           | 2,989,741   | 1.20       |
| b. Foreign                                                                                         | -           | -          |
| Others                                                                                             | 85,559,219  | 35.24      |

NOTE: Some of the shareholders are reflected in more than one category.



Zulfiqar Ali Lakhani  
Chief Executive

# DETAILS OF PATTERN OF SHAREHOLDING

For the year ended June 30, 2024

| i) ASSOCIATED COMPANIES, UNDERTAKINGS AND RELATED PARTIES                          |                                                               | SHARES HELD        |
|------------------------------------------------------------------------------------|---------------------------------------------------------------|--------------------|
| 1.                                                                                 | SIZA (Pvt) Limited                                            | 42,194,234         |
| 2.                                                                                 | SIZA Services (Pvt) Limited                                   | 61,374,396         |
| 3.                                                                                 | SIZA Commodities (Pvt) Limited                                | 8,322,904          |
| 4.                                                                                 | Premier Fashions (Pvt) Limited                                | 29,571,740         |
| 5.                                                                                 | Century Insurance Company Limited                             | 89,290             |
| 6.                                                                                 | Sultan Ali Lakhani                                            | 1,698              |
| 7.                                                                                 | Shaista Sultan Ali Lakhani                                    | 2,708              |
| 8.                                                                                 | Babar Ali Lakhani                                             | 14,574             |
| 9.                                                                                 | Bilal Ali Lakhani                                             | 5,794              |
| 10.                                                                                | Danish Ali Lakhani                                            | 8,406              |
| 11.                                                                                | Anushka Lakhani                                               | 5,858,934          |
| 12.                                                                                | Anika Amin Lakhani                                            | 3,194              |
| 13.                                                                                | Natasha Lakhani                                               | 817,066            |
| 14.                                                                                | Aleezeh Zulfiqar Lakhani                                      | 5,025,000          |
| ii) MUTUAL FUND                                                                    |                                                               |                    |
|                                                                                    | CDC—Trustee AKD Index Tracker Fund                            | 7,998              |
| iii) DIRECTORS AND THEIR SPOUSES AND MINOR CHILDREN                                |                                                               |                    |
| 1.                                                                                 | Iqbal Ali Lakhani Chairman/Director                           | 866,870            |
| 2.                                                                                 | Zulfiqar Ali Lakhani Director/Chief Executive                 | 7,916              |
| 3.                                                                                 | Amin Mohammed Lakhani Director                                | 26,624             |
| 4.                                                                                 | Kamran Yousuf Mirza Director                                  | 2,104              |
| 5.                                                                                 | Syed Shahid Ali Bukhari Director                              | 2,104              |
| 6.                                                                                 | Danish Zuberi Director                                        | 1,000              |
| 7.                                                                                 | Peter John Grayling Nominee of Colgate-Palmolive Company, USA | -                  |
| 8.                                                                                 | Xuan Dai Nominee of Colgate-Palmolive Company, USA            | -                  |
| 9.                                                                                 | Ronak Iqbal Lakhani W/o. Iqbal Ali Lakhani                    | 2,514              |
| 10.                                                                                | Fatima Lakhani W/o. Zulfiqar Ali Lakhani                      | 1,566              |
| 11.                                                                                | Saira Amin Lakhani W/o. Amin Mohammed Lakhani                 | 3,120              |
| iv) EXECUTIVES                                                                     |                                                               | 1,304              |
| v) PUBLIC SECTOR COMPANIES AND CORPORATIONS                                        |                                                               | NIL                |
| vi) BANKS, DEVELOPMENT FINANCE INSTITUTIONS AND NON-BANKING FINANCIAL INSTITUTIONS |                                                               | 12,558             |
| vii) SHAREHOLDERS HOLDING 5% OR MORE                                               |                                                               |                    |
| Colgate-Palmolive Co., USA.                                                        |                                                               | 72,831,910         |
| [Other than those reported at i(1), i(2) & i(4)]                                   |                                                               |                    |
| viii) INDIVIDUALS AND OTHERS THAN THOSE MENTIONED ABOVE                            |                                                               | 15,715,746         |
|                                                                                    |                                                               | <b>242,773,272</b> |