

Pattern of Shareholding

HELD BY THE SHAREHOLDERS AS AT JUNE 30, 2021

Incorporation Number KAR-5010 OF 1977-78

CUIN Registration No. 005832

| No. of Shareholders | Shareholdings | | | Total Shares held |
|---------------------|---------------|----------|--------|-------------------|
| | From | To | | |
| 471 | 1 | 100 | Shares | 10,091 |
| 174 | 101 | 500 | Shares | 43,352 |
| 68 | 501 | 1000 | Shares | 46,295 |
| 129 | 1001 | 5000 | Shares | 250,068 |
| 15 | 5001 | 10000 | Shares | 108,382 |
| 4 | 10001 | 15000 | Shares | 50,147 |
| 4 | 20001 | 25000 | Shares | 90,600 |
| 1 | 25001 | 30000 | Shares | 25,410 |
| 1 | 30001 | 35000 | Shares | 32,263 |
| 1 | 55001 | 60000 | Shares | 56,471 |
| 1 | 85001 | 90000 | Shares | 86,520 |
| 1 | 210001 | 215000 | Shares | 213,042 |
| 1 | 215001 | 220000 | Shares | 216,866 |
| 1 | 1940001 | 1945000 | Shares | 1,944,021 |
| 1 | 3065001 | 3070000 | Shares | 3,065,423 |
| 1 | 3355001 | 3360000 | Shares | 3,356,505 |
| 1 | 7710001 | 7715000 | Shares | 7,710,513 |
| 1 | 11000001 | 11005000 | Shares | 11,001,692 |
| 1 | 16000001 | 16005000 | Shares | 16,002,712 |
| 1 | 18990001 | 18995000 | Shares | 18,990,134 |
| 878 | | | | 63,300,507 |

Categories of Shareholders

| | Shares Held | Percentage |
|--|-------------|------------|
| Directors, Chief Executive Officer, and their spouses and minor children | 3,085,852 | 4.88 |
| Associated Companies, undertakings and related parties | 37,172,194 | 58.72 |
| NIT and ICP | 212 | - |
| Banks, Development Financial Institutions, Non Banking Financial Institutions, Insurance Companies | 3,067 | 0.01 |
| Modarabas and Mutual Funds | 1,502 | - |
| Shareholders holding 10% | 53,705,051 | 84.84 |
| General Public | | |
| a. Local | 602,430 | 0.95 |
| b. Foreign | - | - |
| Others | 22,435,250 | 35.44 |

NOTE: Some of the shareholders are reflected in more than one category.



Zulfiqar Ali Lakhani
Chief Executive

Details of Pattern of Shareholding as Per Requirements of Code of Corporate Governance

| | Shares held |
|---|--|
| i) <u>ASSOCIATED COMPANIES, UNDERTAKINGS AND RELATED PARTIES</u> | |
| 1. SIZA (Pvt) Limited | 11,001,692 |
| 2. SIZA Services (Pvt) Limited | 16,002,712 |
| 3. SIZA Commodities (Pvt) Limited | 1,994,021 |
| 4. Premier Fashions (Pvt) Limited | 7,710,513 |
| 5. Century Insurance Company Limited | 23,282 |
| 6. Sultan Ali Lakhani | 444 |
| 7. Shaista Sultan Ali Lakhani | 707 |
| 8. Babar Ali Lakhani | 3,801 |
| 9. Bilal Ali Lakhani | 1,512 |
| 10. Danish Ali Lakhani | 2,193 |
| 11. Anushka Lakhani | 217,441 |
| 12. Anika Amin Lakhani | 834 |
| 13. Natasha Lakhani | 213,042 |
| ii) <u>MUTUAL FUND</u> | |
| CDC – Trustee AKD Index Tracker Fund | 1,502 |
| iii) <u>DIRECTORS AND THEIR SPOUSES AND MINOR CHILDREN</u> | |
| 1. Iqbal Ali Lakhani | Chairman/Director 3,072,545 |
| 2. Zulfiqar Ali Lakhani | Director/Chief Executive 2,065 |
| 3. Amin Mohammed Lakhani | Director 6,943 |
| 4. Aliya Saeeda Khan | Director 1,320 |
| 5. Kamran Yousuf Mirza | Director 550 |
| 6. Syed Shahid Ali Bukhari | Director 550 |
| 7. Peter John Graylin | Nominee of Colgate-Palmolive Company, USA - |
| 8. Xuan Dai | Nominee of Colgate-Palmolive Company, USA - |
| 9. Ronak Iqbal Lakhani W/o. Iqbal Ali Lakhani | 656 |
| 10. Fatima Lakhani W/o. Zulfiqar Ali Lakhani | 409 |
| 11. Saira Amin Lakhani W/o. Amin Mohammed Lakhani | 814 |
| iv) <u>Executives</u> | 6,412 |
| v) <u>PUBLIC SECTOR COMPANIES AND CORPORATIONS</u> | NIL |
| vi) <u>BANKS, DEVELOPMENT FINANCE INSTITUTIONS, NON-BANKING FINANCE COMPANIES, INSURANCE COMPANIES, TAKAFUL, MODARABAS AND PENSION FUNDS AND: [Other than those reported at i (5)]</u> | 19,704 |
| vii) <u>SHAREHOLDERS HOLDING 5% OR MORE</u> | |
| Colgate-Palmolive Co., USA. | 18,990,134 |
| Arisaig India Fund Limited, Hongkong | 3,356,505 |
| [Other than those reported at i(1), i(2) & i(4)] | |
| viii) <u>INDIVIDUALS AND OTHER THAN THOSE MENTIONED ABOVE</u> | 668,204 |
| | 63,300,507 |