

COLGATE-PALMOLIVE (PAKISTAN) LIMITED

FREE-FLOAT OF SHARES AS AT 31 MARCH 2018

| | | |
|--|------------|------------------|
| Total Outstanding Shares | | 47,954,929 |
| Less: | | |
| Shares held by Directors, Sponsors and Senior Management Officers and their Associates | 2,346,125 | |
| Government Holdings as promoter/acquirer/controller | --- | |
| Shares held by Associated Companies (cross holdings) | 27,788,383 | |
| Physical Shares | 14,917,244 | |
| | | 45,051,752 |
| Free-Float | | 2,903,177 |