

## Pattern of Shareholding

Held by the shareholders as at June 30, 2016

Incorporation Number KAR-5010 OF 1977-78  
CUIN Registration NO. 005832

No. of Shareholders	Shareholdings			Total Shares Held
	From	To		
441	1	100	Shares	10,447
159	101	500	Shares	44,354
69	501	1,000	Shares	53,564
90	1,001	5,000	Shares	185,889
13	5,001	10,000	Shares	81,097
1	10,001	15,000	Shares	11,360
5	15,001	20,000	Shares	87,450
1	20,001	25,000	Shares	24,442
1	40,001	45,000	Shares	42,782
1	65,001	70,000	Shares	65,546
2	160,001	165,000	Shares	325,689
1	1,470,001	1,475,000	Shares	1,471,562
1	2,320,001	2,325,000	Shares	2,322,291
1	2,540,001	2,545,000	Shares	2,542,808
1	5,840,001	5,845,000	Shares	5,841,299
1	8,330,001	8,335,000	Shares	8,334,616
1	12,120,001	12,125,000	Shares	12,123,267
1	14,385,001	14,390,000	Shares	14,386,466
790	Total			47,954,929

Categories of Shareholders	Shares Held	Percentage
Directors, Chief Executive Officer, and their spouses and minor children	2,338,893	4.88
Associated Companies, undertakings and related parties	27,795,811	57.96
NIT and ICP	201	-
Banks, Development Financial Institutions, Non Banking Financial Institutions, Insurance Companies	2,287	0.01
Modarabas and Mutual Funds	1,016	-
Shareholders holding 10%	40,685,648	84.84
General Public		
a. Local	833,892	1.74
b. Foreign	-	-
Others	16,982,829	35.41

NOTE: Some of the shareholders are reflected in more than one category.



**Zulfiqar Ali Lakhani**  
Chief Executive



## Details of Pattern of Shareholding as per Requirements of Code of Corporate Governance

i) <b>ASSOCIATED COMPANIES, UNDERTAKINGS AND RELATED PARTIES</b>	<b>SHARES HELD</b>
1. SIZA (Pvt) Limited	8,334,616
2. SIZA Services (Pvt) Limited	12,123,267
3. SIZA Commodities (Pvt) Limited	1,471,562
4. Premier Fashions (Pvt) Limited	5,841,299
5. Century Insurance Company Limited	17,639
6. Sultan Ali Lakhani	337
7. Shaista Sultan Ali Lakhani	536
8. Babar Ali Lakhani	2,880
9. Bilal Ali Lakhani	944
10. Danish Ali Lakhani	1,662
11. Anushka Zulfiqar Lakhani	436
12. Anika Amin Lakhani	633
<b>ii) MUTUAL FUND</b>	
CDC – Trustee AKD Index Tracker Fund	1,016
<b>iii) DIRECTORS AND THEIR SPOUSES AND MINOR CHILDREN</b>	
1. Iqbal Ali Lakhani Chairman/Director	2,327,687
2. Zulfiqar Ali Lakhani Director/Chief Executive	1,565
3. Amin Mohammed Lakhani Director	5,260
4. Tasleemuddin Ahmed Batlay Director	1,956
5. Aliya Saeeda Khan Director	1,000
6. Lisa Mather Nominee of Colgate-Palmolive Company, USA	-
7. Vinod Nambiar Nominee of Colgate-Palmolive Company, USA	-
8. Ronak Iqbal Lakhani W/o. Iqbal Ali Lakhani	498
9. Fatima Lakhani W/o. Zulfiqar Ali Lakhani	310
10. Saira Amin Lakhani W/o. Amin Mohammed Lakhani	617
<b>iv) EXECUTIVES</b>	3,095
<b>v) PUBLIC SECTOR COMPANIES AND CORPORATIONS</b>	NIL
<b>vi) BANKS, DEVELOPMENT FINANCE INSTITUTIONS, NON-BANKING FINANCE COMPANIES, INSURANCE COMPANIES, TAKAFUL, MODARABAS AND PENSION FUNDS AND: [Other than those reported at i (5)]</b>	2,488
<b>vii) SHAREHOLDERS HOLDING 5% OR MORE</b>	
Colgate-Palmolive Co., USA.	14,386,466
Arisaig India Fund Limited, Hongkong	2,542,808
<b>[Other than those reported at i(1), i(2) &amp; i(4)]</b>	
<b>viii) INDIVIDUALS AND OTHER THAN THOSE MENTIONED ABOVE</b>	884,352
	47,954,929