

October 28, 2015

The General Manager
Karachi Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
Karachi

The General Manager
Lahore Stock Exchange Limited
19, Khayaban-e-Aiwan-e-Iqbal
P.O. Box No.1315
Lahore

THROUGH COURIER SERVICE

Dear Sirs,

FINANCIAL RESULTS FOR THE QUARTER ENDED SEPTEMBER 30, 2015

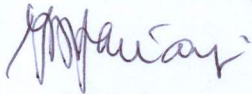
We have to inform you that the Board of Directors of the Company in their meeting held on Wednesday October 28, 2015 at 02:30 p.m. at the Registered Office of the Company at Lakson Square, Building No.2, Sarwar Shaheed Road, Karachi considered and approved the un-audited financial statements of the Company for the quarter ended September 30, 2015.

The financial results of the Company are as per Annexure 'A' attached.

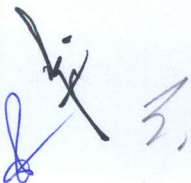
We will be sending you 200 copies of printed accounts of the Company for distribution amongst the Trading Right Entitlement (TRE) Certificate Holders of the Exchange.

Kindly acknowledge.

Yours faithfully,
For COLGATE-PALMOLIVE (PAKISTAN) LIMITED



(TASLEEMUDDIN A. BATLAY)
Director



ANNEXURE 'A'
CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (Unaudited)
 For the Quarter ended September 30, 2015

	Quarter ended September 30, 2015	Quarter ended September 30, 2014
	(Rupees in '000)	
Turnover	7,794,057	7,777,236
Sales tax	(1,242,224)	(1,237,993)
Trade discounts	(489,583)	(387,110)
Net turnover	<u>6,062,250</u>	<u>6,152,133</u>
Cost of sales	<u>(3,962,987)</u>	<u>(4,222,439)</u>
Gross profit	2,099,263	1,929,694
Selling and distribution costs	(1,085,441)	(972,268)
Administrative expenses	(71,803)	(60,893)
Other expenses	(74,216)	(74,878)
Other income	50,711	78,380
Profit from operations	<u>918,514</u>	<u>900,035</u>
Finance costs and bank charges	<u>(5,194)</u>	<u>(4,764)</u>
Profit before taxation	913,320	895,271
Taxation		
- Current - for the period	<u>296,500</u>	<u>280,000</u>
- Deferred	<u>(34,957)</u>	<u>2,647</u>
	<u>(261,543)</u>	<u>(282,647)</u>
Profit after taxation	651,777	612,624
Other comprehensive income for the period-net of tax		
Items that may be reclassified subsequently to profit and loss		
Surplus on investments categorised as 'available for sale'	<u>47,575</u>	<u>(4,155)</u>
Impact of deferred tax	<u>(5,947)</u>	<u>519</u>
	41,628	(3,636)
Total comprehensive income for the period	<u>693,405</u>	<u>608,988</u>
	----- (Rupees) -----	
Earnings per share	<u>13.59</u>	<u>12.77</u>

